RESOLUTION

CONTRACT AWARD - REPLACEMENT FIRE APPARATUS - \$3,232,945

- WHEREAS, funds are available in the Fiscal Year 2019 Capital Improvements Plan budget for the purchase of replacement fire apparatus including two ladder trucks and one squad/rescue truck; and
- WHEREAS, cooperative procurement action is authorized by Chapter 1, Section 5, of the James City County Purchasing Policy and the Virginia Public Procurement Act and the Houston-Galveston Area Council issued a cooperative purchasing contract to Atlantic Emergency Solutions as a result of a competitive sealed Invitation for Bid; and
- WHEREAS, Fire Department, Fleet and Purchasing staff determined the contract specifications meet the County's performance requirements for the fire apparatus, and negotiated a price of \$3,343,669 with Atlantic Emergency Solutions for two Pierce ladder trucks and a Pierce squad/rescue truck; and
- WHEREAS, Atlantic Emergency Solutions has also offered a discount of \$110,724 in exchange for a 90% prepayment of the contract, bringing the discounted total price to \$3,232,945.
- NOW, THEREFORE, BE IT RESOLVED that the Board of Supervisors of James City County, Virginia, hereby authorizes the County Administrator to execute a contract with Atlantic Emergency Solutions for two Pierce Velocity Ladders and a Pierce Velocity Heavy Duty Rescue vehicle in the amount of \$3,232,945.

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	Ruth M. Larson Chairman, Board of Supervisors			
	VOTES			
ATTEST:		<u>AYE</u>	<u>NAY</u>	ABSTAIN
<u>.</u>	MCGLENNON	<u> </u>		
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Teresa J. Fellows	HIPPLE	<u> </u>		
Deputy Clerk to the Board	LARSON			

Adopted by the Board of Supervisors of James City County, Virginia, this 9th day of October, 2018.

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