

A G E N D A

JAMES CITY COUNTY BOARD OF SUPERVISORS

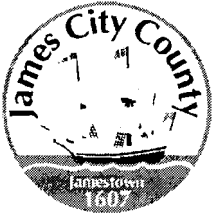
READING FILE

June 10, 2008

FOR YOUR INFORMATION

1. Retail Merchant Activity 2006-2008

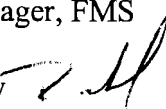
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TO: Board of Supervisors, James City County
Hon. Bruce C. Goodson, Chm.
Hon James G. Kennedy
Hon. John J. McGlennon
Hon. James O. Icenhour, Jr.
Hon. Mary K. Jones

CC: Sanford B. Wanner, County Administrator
John McDonald, Manager, FMS

FROM: Richard W. Bradshaw 
Commissioner of the Revenue

DATE: May 30, 2008

RE: Retail Merchant Activity 2006-2008

The attached table and supplemental information is drawn from Business License filings with the Commissioner of the Revenue and shows the growth in the number of retail merchants operating in James City County during calendar years 2006-2007 and the first 5 months of 2008. Restaurants and caterers are not included in this report, having been covered in an earlier report pulled from our local excise tax returns.

The Business License Tax is assessed annually using a business's previous year's gross receipts as a basis for the tax assessment. While new businesses are required to obtain a license before opening, most closures are not reported until the next year's license renewal period. Because of this, accurate information regarding the number of businesses active as of January 1 of any tax year cannot be determined until after the end of the renewal period, historically mid to late May.

The attached listings of openings and closings do not include all of the businesses which have opened or closed within any tax year. It is attached to highlight some of the more prominent changes within James City's retail business sector.

JAMES CITY COUNTY RETAIL OPENINGS AND CLOSINGS
Based on business licenses, January 2006 through May 2008

	Active at Jan 1st	New Starts	Closings	Active at Dec 31st
2006	703	121	90	736
2007	736	100	86	750
2008	750	60	17	

Notes

1. Numbers for business starts and closings include items for which there was a change in the entity operating the business, such as a sole proprietorship incorporating, or the transfer of the business to another entity through a sale or consolidation process. The changes generally would have a minimal impact on the businesses and their operation, but would require new accounts within our system.
2. Attached you will find some of the more visible openings and closings for the years 2005 - 2007 and the first quarter of 2008. This is included to illustrate some of the growth within the retail operations of the county during this period.

Prepared by James City County Commissioner of the Revenue's Office

2006 OPENINGS

ANN TAYLOR LOFT
 BANANA REPUBLIC OUTLET #2849
 BARNES & NOBLE BOOKSELLERS, INC.
 BETTINA'S, INC.
 BROWN SHOE CLOSET #99114
 BUBBLES SALON #3468
 CACIQUE AND LANE BRYANT
 CHILDREN'S PLACE # 1846, THE
 CONTE'S BICYCLE & FITNESS EQUIPMENT
 EDIBLE ARRANGEMENTS
 EQUILIBRIUM EXERCISE GALLERY, INC.
 FOSSIL STORES I, INC.
 GYMBOREE RETAIL STORES, INC.
 JOHNSTON & MURPHY FACTORY STORE # 2064
 KINKS, QUIRKS, & CAFFEINE, LLC
 MICHAEL KORS
 OLD NAVY # 6017
 SAG HARBOR

2006 CLOSINGS

A & N STORES
 BASKETVILLE
 BELLA DONNA, INC.
 BIG DOG USA, INC.
 EYE 2 EYE OPTOMETRIC CENTER. P.C.
 JAMESTOWN PHARMACY CARE CENTER
 PETE'S TRADING POST, INC
 WILLIAMSBURG ANTIQUES & ESTATE JEWELRY

2007 OPENINGS

BATH & BODY WORKS #2079
 CAMELOT BEARS OF WILLIAMSBURG
 CHRISTOPHER & BANKS, INC.
 CLAIRE'S BOUTIQUES, INC.
 FOOT LOCKER RETAIL, INC.
 JUSTICE STORES, LLC
 MOLE HOLE OF WILLIAMSBURG, LLC
 OPULENT FURNITURE & DESIGN, LLC
 VICTORIAS SECRET STORES, LLC #1413
 WHITE HOUSE/BLACK MARKET, INC.

2007 CLOSINGS

CAFFE ESPRESSO, INC.
 DANA BUCHMAN OUTLET STORE
 J C PENNEY CATALOG CENTER
 L & J'S HERSHEY'S INC.
 LIZ CLAIBORNE WOMAN
 NATURALIZER #96634
 ROYAL MART # 5
 S & K FAMOUS BRANDS, INC. #35

2008 OPENINGS

AMERICAN EAGLE OUTFITTERS
 BATH & BODY WORKS, LLC #2128
 ECKO DIRECT, LLC
 LUCKY BRAND DUNGAREES STORE, INC
 TRUE RELIGION BRAND JEANS
 PUMA
 SKETCHERS
 PAC SUN
 JOURNEYS
 ADIDAS
 ECCO UNLTD.
 TOMMY BAHAMAS
 HUGO BOSS FACTORY STORE
 PAPAYA
 ALDO
 JUICY COUTURE
 SBARRO'S

2008 CLOSINGS

BATH & BODY WORKS #2079
 BOMBAY COMPANY, INC., THE
 THE PRETZEL FACTORY
 MATTRESS USA OF VIRGINIA LLC.
 MIKASA FACTORY STORE # 17