

AT A JOINT MEETING OF THE JAMES CITY COUNTY BOARD OF SUPERVISORS AND THE INDUSTRIAL DEVELOPMENT AUTHORITY OF JAMES CITY COUNTY, HELD ON THE 7TH DAY OF OCTOBER, 1999, AT 7:00 P.M. IN THE JAMES CITY COUNTY BOARD ROOM, 101 MOUNTS BAY ROAD, JAMES CITY COUNTY, VIRGINIA.

The meeting was called to order by Board Chairman Jack Edwards, and by IDA Chairman Gilbert Bartlett at 7:00 p.m. A roll call by Secretary of the Board, Sanford Wanner, identified the following JCC Board members present:

Mr. Andy Bradshaw
Mr. Jack Edwards
Mr. John McGlennon
Mr. Ronald Nervitt
Mr. David Sisk

A roll call by IDA Secretary Keith Taylor, identified the following IDA directors present:

Mr. Gilbert Bartlett
Mr. Vincent Campana, Jr.
Mr. William Greenwood
Mr. Sterling Nichols
Mr. Jon Nystrom
Mr. John Berkenkamp
Mr. Robert Demer

ALSO PRESENT

Keith A. Taylor, Secretary, IDA
Sanford B. Wanner, County Administrator
Frank Morton, III County Attorney
Sandra Barner, Economic Development

Without objection from either the Board or the IDA, Chairman Edwards allowed a citizen in the audience to speak

2. PUBLIC COMMENT

Mr. Lee Scruggs, owner, College & University Computers, Inc., 1781 Jamestown Road, urged the Board and the IDA to have the bridge on Jamestown Road over Lake Powell repaired as quickly as possible because of the effect on Jamestown Road businesses due to the loss of customers. He stated that a small number of customers were using the detour route but business had fallen drastically. He also requested County/IDA support in notifying the public that the businesses were open.

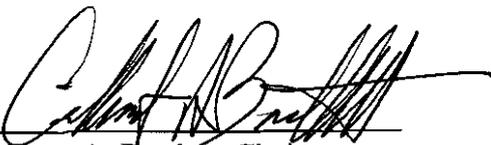
3. DISCUSSION ITEMS

Board and Industrial Development Authority members discussed the incentives policy with an agreement that an ad hoc committee would be appointed by the County Administrator to review the current policy.

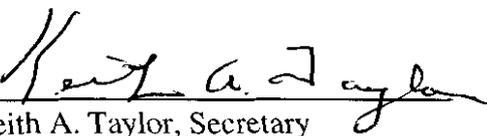
Discussion of Economic Development issues of participation in a regional business park, the Research and Technology District, and IDA involvement with prospects followed.

The next suggested date for a joint work session was March, 2000.

Attached is a copy of meeting notes taken by IDA Secretary Keith Taylor.



Gilbert A. Bartlett, Chairman



Keith A. Taylor, Secretary

**BULLET NOTES FROM
BOS/IDA
JOINT WORK SESSION
10/7/99**

1. Incentives Policy:
 - Refer incentives policy review to an ad hoc committee appointed by County Administrator that includes IDA representation (Bartlett, Edwards)
2. Participate in Regional Business Park Initiative, Here or Elsewhere:
 - Sisk: Difficulty with revenue sharing issues
 - Nystrom: The region needs to be the initiator, not the localities
3. Research & Technology District:
 - Should IDA acquire land for this purpose?
 - Bradshaw: BOS has some difficulty with IDA being an advocate or participant in a project, instead of just a counselor or advisor
 - Campana: Identify issue, develop conceptual plan, and solicit BOS buy-in
 - Bradshaw: OK with IDA being as up-front initiator with BOS early approval
4. IDA Involvement with Prospects:
 - Campana: IDA feeling that it is "the tail of the dog and not the head"
 - McGlennon: OK for IDA to suggest economic development policy for BOS to consider, but BOS sets policy. IDA should recommend its priorities of Gil's written economic development issues to BOS
 - Berkenkamp: Why is an IDA rep. hardly ever asked to meet with a prospect up front; notion of pro-active vs reactive
5. Nystrom: Develop economic development action plan for accelerating activity in lower end of James City County
6. Crossroads Project:
 - Nervitt: IDA should have an official seat at that table
7. Bradshaw: IDA rep. is on the Rural Lands study committee (Campana)
8. Schedule next IDA/BOS joint work session for sometime circa March. Regularly scheduled joint sessions would be a good time to discuss projects IDA would like to undertake.

Meeting opened at 7:15 p.m.

Motion to adjourn IDA at 8:13 p.m.