

AT A REGULAR MEETING OF THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE COUNTY OF JAMES CITY, VIRGINIA, IN THE COUNTY GOVERNMENT CENTER BOARD ROOM AT 4:00 P.M. ON THE ELEVENTH DAY OF SEPTEMBER, NINETEEN HUNDRED AND EIGHTY-FIVE.

1. ROLL CALL

Mr. Kenneth Axtell, Chairman
Mr. Paul Dresser
Mr. Harold Poulsen
Mr. C. Forrest Miller

OTHERS:

Mr. John E. McDonald, Secretary/Treasurer
Mr. Frank M. Morton, III, County Attorney

2. PUBLIC HEARING - SERVICE METAL FABRICATORS, INC., \$400,000, MR. EDGAR ROESCH

Mr. Axtell opened the public hearing.

Mr. David Richardson, of McGuire, Woods and Battle, presented the request of Service Metal Fabricators indicating that the public hearing would reaffirm the inducement resolution previously adopted by the Board and would proceed with financing on the Service Metals project. The requested funds would be used to acquire and install machinery to allow for expansion capacity at Service Metals. Mr. Roesch presented the financial statements of Service Metal, indicating that while the Navidyne bankruptcy had been a problem originally for the company, they have rebounded and at the present time have sufficient contracts to allow for the repayment of the bonds and to provide a positive cash flow. There then followed some discussion on the financial statements and the financial capacity of the company.

There being no further comments, Mr. Axtell closed the public hearing.

Mr. Poulsen indicated that the letter of commitment from the bank was not in a form acceptable to the Authority. Mr. Richardson, in reply, indicated that following the IDA meeting, he and Mr. Roesch had a meeting with the bank to finalize the letter of commitment. He indicated that the bank was reluctant to set forth the terms and conditions in such detail prior to approval of the IDA.

On a motion by Mr. Poulsen, seconded by Mr. Dresser, the resolution of inducement was approved on the condition that the full bank commitment letter be submitted by the applicant prior to the September 30th meeting of the Board of Supervisors. Mr. Poulsen agreed to represent the IDA at that meeting. The motion was approved on a 4-0 vote.

Mr. McDonald asked how the Service Metal and C&N Partnership resolutions were to be presented to the Board on the 30th, indicating that the local fund allocation could be established as a priority for either project. After some discussion, Mr. Poulsen agreed to present the project to the Board

of Supervisors and let the Board decide whether the local allocation would first be given to Service Metals with the remaining given to C&N, given in its entirety to C&N, or split between the two projects.

3. ECONOMIC DEVELOPMENT PROPOSAL

Ms. Veronica Nowak indicated that she was in the process of putting together information packages to allow the County to provide information to real estate agents, developers, potential relocations, and/or existing businesses about the County. She had been authorized to develop the product, but the budget was insufficient to allow her to develop the package in such a way as to make it both attractive and informative. She requested that the IDA authorize the expenditure of \$2,600 in IDA funds, to supplement the existing \$3,000 in County funds, to proceed with the project. On a motion by Mr. Dresser, seconded by Mr. Poulsen, the Treasurer was authorized to expend up to \$3,000 on the project. The motion passed on a 4-0 vote.

There being no further business, the meeting adjourned at 4:35 p.m.

John E. McDonald
Secretary/Treasurer

Kenneth H. Axtell
Chairman

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